

FortiEDR Discover, Protect, and Respond Partner Promotion



Tap into a Huge Market Opportunity and Add to Your Bottom Line with a Limited Time Promotional Discount on FortiEDR

The endpoint security space is massive, a \$20.6B opportunity. Many vendors are competing for customers while struggling to stay relevant in the midst of recent instability in the market. To help your customers buy and deploy a solution that protect endpoints across the network, while enhancing your profitability, we are offering a limited time discount - **up to 66%* off** - on 3-year FortiEDR Discover, Protect, and Respond contracts! Additionally, to help ease migration concerns and ensure successful deployments, we are offering **up to 50%* off** Best Practices Services (BPS) SKUs.

This promotion is for our strongest bundle: [Discover, Protect, and Respond](#).

When ordering, use **promo code** **PARTNER_EDR**

	EDR
	Discover, Protect, and Respond
IT Hygiene	
Asset discovery	✓
Asset assessment	✓
Attack surface reduction	✓
USB control	✓
Endpoint Protection	
NGAV (pre-execution)	✓
Post-execution protection	✓
Cloud sandbox	✓
Cloud threat intelligence	✓
Attack chain visualization	✓
Web filtering	✓
Endpoint Detection and Response	
Advanced forensics	✓
MITRE tagging	✓
AI-powered investigation	✓
Automated integrated incident response	✓
Continuous recording and analysis	✓
Threat hunting	✓
AI-based behavior tagging	✓
IOC ingestion and search	✓

* Please note: Actual discount may differ, discount is set by Fortinet Authorized Distributors

Limitations:

The minimum order quantity (MOQ) is 500 seats and can only be ordered in quantities of 2,000, 500, and/or 25 seats.** Orders for 10K seats or more can be handled case by case.

The term of the license purchased through the promotion is 36 months.

All purchases under the promotion must include the Best Practice Services (eligible SKUs below).

This offer is only available to partners and distributors for new FortiEDR customers globally.

This offer is valid until December 31, 2024.

Eligible EDR Discover, Protect & Respond SKUs within this promotion:

FortiEDR SKU	Description
FC1-10-FEDR1-348-01-36	FortiEDR Discover, Protect, and Respond Cloud Subscription and FortiCare Premium for 25 endpoints
FC2-10-FEDR1-348-01-36	FortiEDR Discover, Protect, and Respond Cloud Subscription and FortiCare Premium for 500 endpoints
FC3-10-FEDR1-348-01-36	FortiEDR Discover, Protect, and Respond Cloud Subscription and FortiCare Premium for 2,000 endpoints

The MDR or XDR SKUs are not part of this promotion.

**Note: FC1 (25 seats) is only used to serve odd-numbered seat counts above 500 or 2,000 seats (examples: 550, 1,750, or 2,175 seats). As stated above, the MOQ is still 500 seats; one cannot use the FC1 SKU to quote under that amount (examples: 25, 175, or 450 seats).

Eligible FortiEDR Best Practice Services SKUs within this promotion:

Best Practice Services SKU	Description
FC0-10-EDBPS-310-02-12	FortiEDR Best Practice Service for up to 500 Endpoints/users
FC1-10-EDBPS-310-02-12	FortiEDR Best Practice Service for 501 - 1,000 Endpoints/Users
FC2-10-EDBPS-310-02-12	FortiEDR Best Practice Service for 1,001 - 3,000 Endpoints/Users
FC3-10-EDBPS-310-02-12	FortiEDR Best Practice Service for 3,001 - 10,000 Endpoints/Users

